

MY DEMAND FORECAST FOR AZUR SOLAR:

Date: _____

Customer Name: _____

MCS Number: _____

Customer Number: _____

Please note: Due to strong demand and production ramp-up, AZUR 2P coated modules are currently only available for the 235W polychrystalline module. We are working on the 250-2P variant to be available by second half of January. Please also put a forecast down for those types from January onwards. We shall notify you on the concrete availability. Please note, that all demand forecasts are additive and not meant as a substitution of one product for the other.

DEMAND FORECAST FOR:

- AZUR SOLAR Modules: Standard, Coated, Poly, Mono Variants
- AZUR SOLAR Power Kits: Standard, Coated – with Azur 235 Poly Modules
- AZUR SOLAR Power Mount Mounting Solutions

AZUR SOLAR MODULES:

1. DEMAND FORECAST for AZUR 2P Coated modules - AZUR 235-2P

Please state No. Pallets (30 module units each):

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

2. DEMAND FORECAST for AZUR 230-3 Standard modules:

Please state No. Pallets (30 module units each):

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

3. DEMAND FORECAST for AZUR 190 Mono smaller size modules (uncoated):

Please state No. Pallets (30 module units each):

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

4. DEMAND FORECAST for AZUR 250 Mono Standard modules (uncoated):

Please state No. Pallets (30 module units each):

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

5. DEMAND FORECAST for AZUR 250 Mono Standard modules – 2P coated (expected late January):

Please state No. Pallets (30 module units each):

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

AZUR SOLAR POWER KITS:

Power Kits are economical and save crucial time, allowing you to install more. Power Kits are delivered to you as a service just in time to the construction site if so demanded. They save enormous time and come with all parts and components included – currently in 38 variations for landscape and portrait mounting. Our Power Mount box is sealed and holds all the small parts safely as well as easy to use mounting instructions. Currently the Power Kits are available with AZUR 235 Standard and coated modules. For the forecasting, please assume a standard unit to be 2,5 kWp – individual variants will be delivered according to your specific needs. Our Power Kits are priced as the sum of the parts and include only a very small handling charge – you will find this to be a highly attractive proposal. Our Kan-Ban system in the local Slough Warehouse normally ensures quick turnaround for orders. Please take into account, that larger orders require more logistical preparation and coordination – we are happy to sit down and partner.

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6. DEMAND FORECAST for AZUR SOLAR Power Kits – STANDARD 235 poly modules:

Please state No. PowerKit units required (for planning, please assume a 10 panel unit as a standard – range of 38 PowerKit variants extends from 6 to 17 modules in practice)

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

7. DEMAND FORECAST for AZUR SOLAR Power Kits – COATED AZUR 235 poly modules:

Please state No. PowerKit units required (for planning, please assume a 10 panel unit as a standard – range of 38 PowerKit variants extends from 6 to 17 modules in practice)

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

AZUR POWER MOUNT - MOUNTING SOLUTIONS:

8. DEMAND FORECAST for AZUR SOLAR Power Mount Mounting Solutions:

Please state approximate kWp of installations, requiring AZUR SOLAR Power Mounts:

	NOV 7	NOV 14	NOV 21	NOV 28	DEC 5	DEC 11	DEC 18
Minimum							
Maximum							

Other Comments/ Requests:

DATE: _____

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NAME (Spell in full): _____

SIGNATURE: _____

What happens next:

Based upon your forecast, AZUR SOLAR will communicate available delivery quantities and work with you on a rolling detailed delivery schedule.

We recommend to “lock in” at least 50% of your needs in the form of firm orders, leaving the rest for short term, ad-hoc orders, which will be fulfilled on a best efforts basis.

Please note our webshop www.azur-solar-shop.co.uk which allows for easy and quick ad-hoc ordering using the web interface. Make sure you are set up with your web account.